

Associate Consultant at MBN Solutions

MBN Solutions are leaders in providing the best talent solutions to the Data industries. Our Mission is to become the Worlds number one People Advisor and Connector in the Data Communities.

Working in a Global Marketplace we focus on Data Science, Data Engineering and Analytics recruitment and partner with some of the coolest brands, iconic firms and exciting start and scale ups out there.

The Associate Consultant role at MBN Solutions is an entry level role into our high performing Consulting Team where you will be given best-in-class training by industry experts, a planned career path, continuous learning and development opportunities, access to leading tools, team incentives and uncapped earning potential in addition to the opportunity to work with and learn from some of the best Consultants in our marketplace today.

Our Philosophy is to provide a world class customer experience for our clients, candidates, and community by providing tailored, effective, and efficient solutions to complex hiring projects.

The role:

- Building and maintaining relationships with clients, candidates and community members delivering exceptional levels of customer service throughout
- Sourcing and consulting with new candidates and building Diverse & Inclusive talent pools
- Proactively engaging with MBN's client base, identifying and solving recruitment and talent challenges and matching the best candidates to their specific needs within your vertical
- Working proactively to become a Subject Matter Expert in your chosen field
- Working with our Marketing Team to convert leads, building both your own personal brand and helping promote MBN's brand
- Using all of our sourcing tools effectively to provide an efficient, world class service
- Working with our Operations Team to ensure we are data-led and fully compliant in using our CRM system and other processes
- Working with the Leadership Team towards agreed targets and performance metrics

We will consider candidates from any background. An ideal candidate will exhibit the following skills, characteristics, attitude, and behaviours:

- Highly motivated with a constant desire to keep learning and improving
- Ability to interpret information from different sources and be data led
- Capability to build and maintain strong professional relationships
- Strong engagement skills – including first-class communication and emotional intelligence skills
- Goal driven – with a desire to deliver excellence in every aspect of their role
- Awareness and interest in Brand Marketing, social media and related fields